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PMSI LAUNCHES NEW CLINICAL PROGRAM TO LOWER MEDICAL COSTS AND IMPROVE OUTCOMES

Industry Leader Offers Broad Portfolio of Clinical Management Solutions

Tampa, Florida (November 16, 2009) – PMSI, one of the nation’s largest providers of specialty products and services for the workers’ compensation market, has launched an integrated clinical program—MedAssess™—that ensures appropriate utilization, effective intervention and ongoing support throughout the injured worker lifecycle.

“National Council on Compensation Insurance (NCCI) data indicates that costs associated with prescription medications and medical products and supplies make up more than 50% of total medical spend, especially as a claim ages,” stated Maria Sciame, PharmD, Director of Clinical Pharmacy Services for PMSI. “MedAssess will help payors mitigate inappropriate utilization, better manage high-risk patients and drive positive outcomes.”

PMSI’s MedAssess clinical product portfolio is built on a foundation of extensive data and innovative analytic tools. PMSI is uniquely positioned to capitalize on its 33 years of history in the workers’ compensation industry and its claims repository of over 8 million transactions to deliver data-backed and validated clinical programs. The MedAssess program is oriented around three progressive levels of focus: Utilization Control, Targeted Intervention and Care Management. These programs include both short-term, transactional focused strategies and long-term integrated strategies, tailored to the injured worker’s needs. MedAssess is managed by highly trained clinical pharmacists and nurses with extensive experience in the pharmacological therapy and medical treatment of workers’ compensation injuries.

MedAssess has been proven to deliver significant cost reduction. Some examples of the impact of MedAssess include:

- \$107 savings per prescription when non-compensable medications were blocked through the PMSI workers’ compensation-specific formulary
- 19% savings in total pharmacy spend per high-risk injured worker when multiple narcotic prescribers were identified and interventions occurred
- 64% success in eliminating inappropriate medication therapies for high-risk claims

“With MedAssess, PMSI is in a superior position to assist our customers with insightful, clinically driven interventions that will drive higher levels of quality care and significant cost savings, while significantly reducing risk,” commented Jay Krueger, Chief Strategy

Officer. “MedAssess is the latest example of how PMSI aligns best-in-class products, services and solutions to our clients’ needs.”

About PMSI:

PMSI is one of the nation’s largest full-service providers of clinically driven services for Pharmacy, Medical Services and Equipment, and Settlement Solutions, and is devoted exclusively to the workers’ compensation and liability markets. For over 33 years, PMSI has led the industry and served as the trusted resource for thousands of insurance payors, state workers’ compensation funds, employers, and third-party administrators. Today, PMSI continues its leadership position by managing millions of pharmacy, medical services and equipment, and settlement transactions each year. For more information, please refer to the PMSI website at www.pmsionline.com.